



# Verlingue Early Career Route Map

*Exceptional | Proud | Inclusive*





# Who we are

We are part of Verlingue, one of Europe's largest independent family owned, insurance brokers and employee benefits consultants.

**TOP 20**  
UK BROKER

**200+**  
EMPLOYEES

**7**  
OFFICES

**£200M**  
PREMIUMS

We specialise in the placement of General Insurance, Trade Credit & Employee Benefit programmes to a wide range of industries.

Our team are highly qualified experts in their fields, and are provided with the support and training needed to reach their full potential. Verlingue is committed to acting responsibly, supporting the wellbeing of our employees, clients and partners, and partnering each year with a local charity.



# The background

The insurance sector is growing fast and we need fresh thinking to attract the next generation, especially into broking.

Top talent will not just come knocking, particularly with strong competition from other industries.

At Verlingue, we take a proactive, forward thinking approach to how we recruit, train and develop our people.

That is why we offer a future focused development programme designed to help ambitious young people build a successful, rewarding career in insurance.





# The opportunity

At Verlingue we are proud of the expertise and passion we have in our business and recognise that continuing to invest in talent is key to our success.

We are looking for bright and talented individuals to join our Apprentice Academy and help us to shape a future which will provide opportunity for now and for generations to come.

The Verlingue Apprentice Academy is a well-structured development and personal growth training programme for individuals wishing to pursue a career in insurance at a company with an exciting future.

**So, the only question is, when would you like to join us?**



# Programme overview

Our Apprentice Programme is approved by the Apprentice Standards and designed for those pursuing a career in insurance broking.

Blending real life, e-learning and on the job experience, it offers variety and flexibility to support your career goals. We will help you gain professional qualifications and develop the knowledge and skills to accelerate your career.

Training is delivered by internal and external experts, with support throughout. You will also have a personal mentor to guide you and help you reach your full potential.



## PROFESSIONAL QUALIFICATION

Your Professional Qualification Route Map covers all CII units - Certificate in Insurance (Cert CII), Diploma in insurance (Dip), Advanced Diploma in insurance (ACII) The programme will be supported by monthly live virtual classroom sessions.



## KNOWLEDGE TRAINING

This forms part of your Personal Development & Growth Route Map and will mainly cover the essential topics to improve your technical abilities including Insurance Market, Risk & Regulation, Policy & Procedure, Client Knowledge, Verlingue Business Areas, Your World Matters & IT & Systems training.



## SOFT SKILLS & BEHAVIOUR

Forming part of your Personal Development & Growth Route Map, this covers essential topics and content to improve your soft skills including interpersonal skills, Teamwork, Professionalism, Customer Focus & Service, Negotiation, Courage & Innovation.



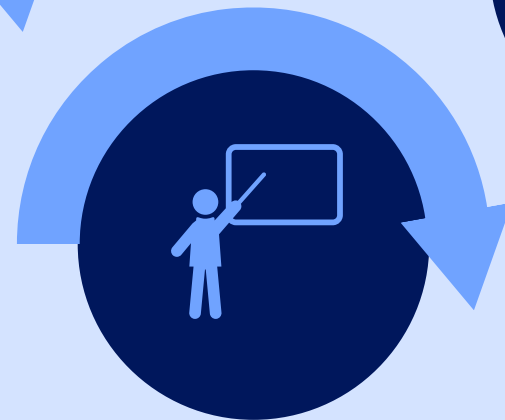
## COACHING & MENTORING

We offer tailored career coaching and mentoring to support your career progress and goals. Develop your wider skills with the help of your talent coach and mentor who you will have regular progress reviews and one-to-one coaching sessions with.

# Your professional qualification development route map

## 0-2 YEARS

**Recruit**  
A school/college leaver



**Onboarding & induction training**  
Technical & on-the-job training

**Start Cert II Qualifications**



**Complete Cert II & Apprenticeship Programme**

## 2-5 YEARS POTENTIAL UPON SUCCESS

**Continual professional qualifications by starting Dip**



**Complete Dip CII Qualifications**



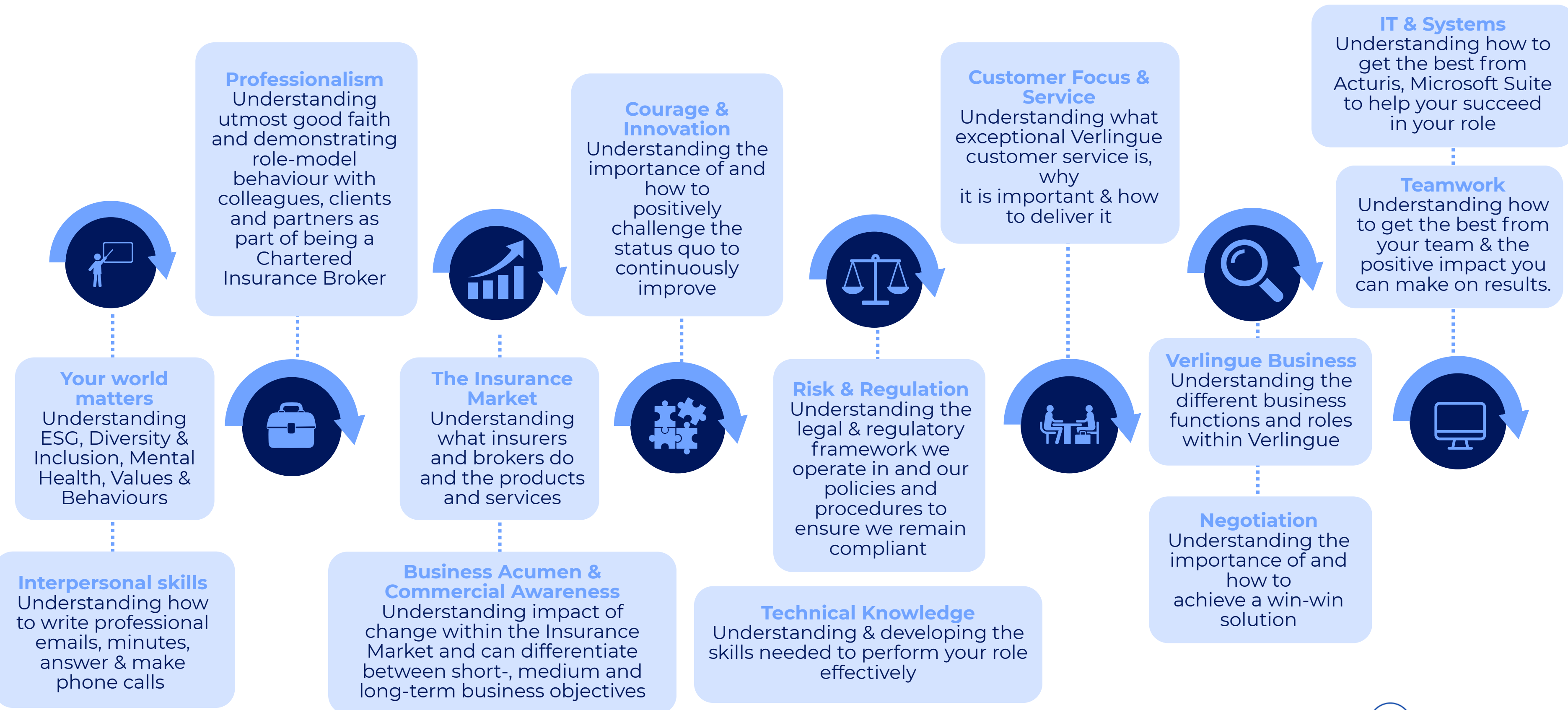
**Start ACII Qualifications**



**Graduate with ACII Qualifications**



# Your personal development & growth route map





# Verlingue apprenticeship framework

Our comprehensive, well-structured development and personal growth programme will ensure you develop the knowledge, skills and behaviours needed to be successful in a career in Insurance Broking. The programme will be tailored to the job role you are interested in and could include Client Service, Sales, Broking, Claims. Occasionally we would look to recruit in Operations, Finance, IT, HR, Marketing or Compliance which means you will develop core skills as well as role-specific competencies through your bespoke route map.

## Verlingue Apprenticeship Programme

Assistant Client Adviser  
End point assessment

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Client Adviser  
End point assessment

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Senior Client Adviser  
End point assessment

## The Chartered Insurance Institute (CII)

Certificate in Insurance Cert CII  
3 modules of multiplechoice online exams

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Diploma in Insurance Dip CII  
4 modules of multiplechoice online exams &  
written assignments

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Advanced Diploma in Insurance ACII  
5 modules of course work assignments

## National Apprenticeship

Corresponding standard

Insurance Practitioner  
End point assessment

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Insurance Professional  
End point assessment

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Senior Insurance  
Professional  
End point assessment



# Verlingue career opportunities

Because we deal with many different types of insurance as well as Employee Benefits, career development prospects at Verlingue are abundant. Gaining the appropriate qualifications as you work, can also lead to further career progression opportunities.

It does take time to work up to a senior position, but, once you get there, the benefits can be plentiful! Because there are so many different career/role routes within our business, as well as opportunities to train on the job, it's no wonder that so many people are choosing to join the Verlingue family.

**Business Insurance**

**Claims**

**Employee Benefits**

**Private Clients Insurance**

**Broking**

**Trade Credit**



# What do our previous apprentices say?



*I remember finishing college with the dilemma of either going to university or doing an apprenticeship, then I saw this opportunity and I knew it was what I wanted to do. I love how every week is different and the opportunities have been over and above of what I could have imagined. The exposure I have got in my role with a supporting team has helped me grow in such a quick time, I couldn't recommend it enough.*

**Ben Iwanowytch, Cert CII,  
Assistant Placement Broker**



*I was part of the 2021 Apprentice intake. Taking on this role is the best decision I ever made. People think insurance is boring, but it really isn't. I originally joined the Broking team and was given the opportunity to move across to a client facing role to assist me in the career path I wanted to take. I've recently been promoted further, to our Multinational team, which opens a whole new world of additional opportunities for me.*

**Sam Cunningham, Multinational Client  
Executive – Commercial**



*I joined Verlingue in September 2024 as an apprentice, this was the first time they had brought in a large cohort of apprentices and I couldn't have felt more at home. Everyone was really welcoming and gave us support where needed, but also allowed us to be independent with our own learning. The continued help from my team has helped me to settle in seamlessly and I really feel like a part of the Verlingue family.*

**Max Chacksfield, Assistant Client  
Adviser – Trade Credit**



*I joined Verlingue in September 2024 as an apprentice in the Private Clients department, and I honestly couldn't have asked for a better start to my career. From the very beginning, I was welcomed, supported, and encouraged to ask questions, get involved and take on responsibilities that helped me learn faster than I ever expected. Being part of the Private clients team has helped me build confidence, learn quickly, and feel genuinely connected to the work I do.*

**Elsie Holt, Private Client Adviser**



## *Contact us today!*

We are looking for new apprentices to join our business in 2026. The roles would be situated in our Manchester and Redhill offices.

To find out more about the vacancies, please contact our Senior Learning & Development Adviser, Magno Luis [magno.luis@verlingue.com](mailto:magno.luis@verlingue.com) or our HR team [hr@verlingue.com](mailto:hr@verlingue.com).

Alternatively, please call our HR team on **0208 290 6900**.

