



BHTA

British
Healthcare
Trades
Association

Bespoke insurance scheme

VERLINGUE

INSURANCE BROKERS & EMPLOYEE BENEFITS

Available exclusively
to BHTA Members



Exclusive insurance partner to BHTA

Verlingue has been the approved insurance partner to BHTA for over 20 years. Our experience and knowledge of the healthcare sector means that we understand the diverse, risk-related needs of the BHTA's Members, and so are able to provide the right cover at the right price.

The scheme is underwritten by A-rated insurer Markel, who is highly experienced in the healthcare market, and understands the risks and challenges associated with protecting businesses in your sector.

Comprehensive cover

Every business is different, and the reviews we carry out identify exactly what cover is required.

The following covers are included with the scheme:

- Equipment on loan
- Property and exhibitions
- Exports to the USA
- Third party liability for equipment on loan
- Product recall
- Fidelity guarantee (theft by employee)
- Cyber liability

BHTA Members also benefit from:

- Employee Benefit strategies including Healthcare and Pensions
- Professional property valuations

Outstanding Support

We are proud of delivering an excellent product and first-class customer service.

Although we hope it never comes to it, it is after a claim when our clients are truly grateful for our support.

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to BHTA Members**



Offering BHTA Members more

We provide the following additional benefits free of charge to BHTA policyholders:

- Legal Hotline
- Law Hub
- Debt Recovery Service
- Contract Review Service
- Grants and Funding Service

If you would like to discuss your insurance requirements, please speak to the BHTA Business Development Team, or contact:

Stephen Aldridge

E: stephen.aldridge@verlingue.co.uk

T: 07557 264 091

For more information, please visit our website:

www.verlingue.co.uk/bhta

“ The BHTA insurance scheme is not only good value at the premium stage, it’s a great service at the claim stage. Throughout our relationship, Verlingue have spent time on site with us to ensure that we were fully covered. The thoroughness of our annual review meetings proved invaluable when our business suffered a major fire and negotiations with insurers began - we were practically bulletproof.

The insurance scheme gave Verlingue power and influence that I doubt would have existed in many client – broker – insurer relationships. They were an amazing support to us.”

Andrew Pear, Reliance Medical CEO

“ Verlingue has worked closely with us to ensure that the needs of the Association and its members are catered for and also have been an invaluable resource when dealing with our fast – evolving industry legislation which has required technical expertise and professional advice.”

Alastair Maxwell, BHTA President

VERLINGUE

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Chartered

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