

Verlingue Early Career Route Map

Exceptional | Proud | Inclusive













Who we are

We are part of Verlingue, one of Europe's largest independent family owned, insurance brokers and employee benefits consultants.

We specialise in the placement of General Insurance (Commercial, Corporate and Private Clients), Trade Credit & Employee Benefit programmes to a wide range of industries



Top 15 UK independent broker



200 employees



6 offices



£200 million of premiums into the UK market



Verlingue is committed to acting responsibly and supporting the wellbeing of our employees, clients, and partners. Each year we are proud to partner with a local charity.

Verlingue is committed to doing business responsibly and have obtained the EcoVadis silver sustainability award.















With the insurance sector continuing to grow and thrive, imaginative new thinking is needed to attract young talent in the insurance sector, especially broking!

We can't expect talent to come knocking on our doors of their own accord, especially given the competition from other industry sectors.

At Verlingue we are innovative and proactive in our recruitment strategy and how we train, develop and retain talent.

As such, we are offering a highly lucrative and future focused development and personal growth programme to attract the best young talent and help them to build a successful career in insurance.





The Opportunity

At Verlingue we are proud of the expertise and passion we have in our business and recognise that continuing to invest in talent is key to our success.

We are looking for bright and talented individuals to join our Apprentice Academy and help us to shape a future which will provide opportunity for now and for generations to come.

The Verlingue Apprentice Academy is a well-structured development and personal growth training programme for individuals wishing to pursue a career in insurance at a company with an exciting future.

So, the only question is, when would you like to join us?

Verlingue Apprenticeship Programme Overview

Our Apprentice Programme has been designed for individuals wishing to pursue a career in insurance broking and has been approved by the Apprentice Standards.

With a balance of real life, E-learning and on the job experience, the programme offers lots of variety and the flexibility to help you to achieve your personal career aspirations. We will support you to obtain professional qualifications and teach you the knowledge, skills and behaviours to help you fast track your career.

The training will be provided by internal and external experts, and you will be supported every step of the way.

You will also have a personal mentor who will give you all the advice and guidance you need to help you maximise your potential.



Highly interactive face to face and virtual training



Bespoke desk/on-the-job training and coaching



Online training and assessment modules



Assistance & support for professional qualifications



Mentoring from business experts



Professional Qualification

Your Professional Qualification Route Map covers all CII units -Certificate in Insurance (Cert CII), Diploma in insurance (Dip), Advanced Diploma in insurance (ACII)

The programme will be supported by monthly live virtual classroom sessions.



Knowledge Training

This forms part of your Personal
Development & Growth Route Map
and will mainly cover the essential
topics to improve your technical
abilities including Insurance
Market, Risk & Regulation, Policy &
Procedure, Client Knowledge,
Verlingue Business Areas, Your
World Matters & IT & Systems
training.



Soft Skills & Behavior Training

Forming part of your Personal Development & Growth Route Map, this covers essential topics and content to improve your soft skills including interpersonal skills, Teamwork,

Professionalism, Customer Focus & Service, Negotiation, Courage & Innovation.

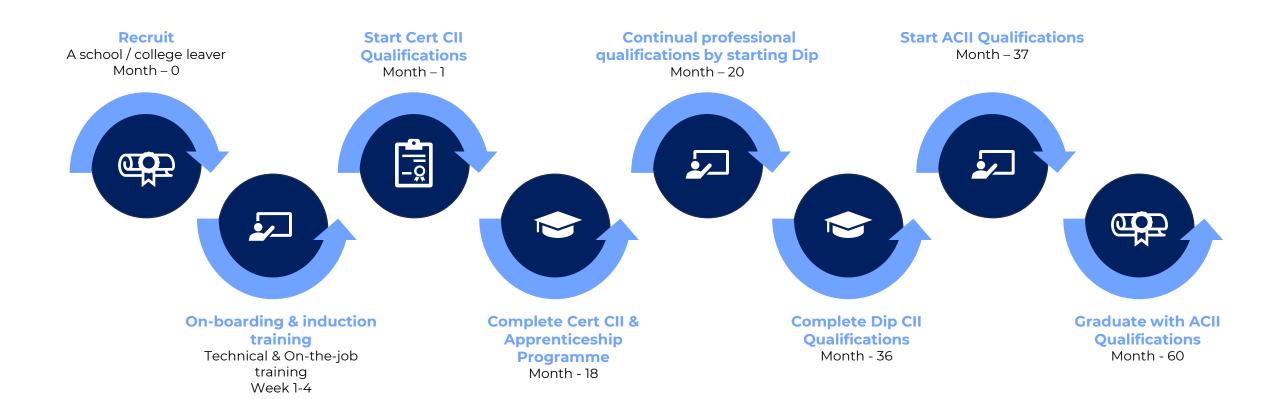


Coaching & Mentoring

We offer tailored career coaching and mentoring to support your career progress and goals.

Develop your wider skills with the help of your talent coach and mentor who you will have regular progress reviews and one-to-one coaching sessions with.

Your Professional Qualification Development Route Map



Your **Personal Development & Growth** Route Map

Professionalism

Understanding what acting in utmost good faith means and demonstrating role model behaviours in interactions with colleagues, clients, and partners as part of operating as a Chartered Insurance Broker

Courage & Innovation

Understanding the importance of and how to positively challenge the status quo to continuously improve

Customer Focus &

Understand what exceptional Verlingue customer service is, why it is important and how to deliver it

Service

IT & Systems

Understanding how to get the best from Acturis, and Microsoft Suite to help your succeed in your role

Teamwork

Understanding the importance of and how to get the most from a team and the positive role you can play to achieve results











Your World Matters

Understanding ESG, Diversity & Inclusion, Mental Health, Values & Behaviours

The Insurance Market

Understanding what insurers and brokers do and the products and services

Business Acumen & Commercial Awareness

Understanding impact of change within the Insurance Market and can differentiate between short-, mediumand long-term business objectives

Risk & Regulation

Understanding the legal and regulatory framework we operate in and our policies and procedures to ensure we remain compliant

Technical Knowledge

Understanding and developing the skills needed to perform your role effectively

Verlingue Business

Understanding the different business functions and roles within Verlingue

Negotiation

Understanding the importance of and how to achieve a win-win solution

Interpersonal Skills

Understanding how to write professional emails, minutes, and answer and make phone calls

Verlingue Apprenticeship Framework

Our comprehensive and well-structured development and personal growth programme will ensure you develop the knowledge, skills and behaviours needed to be successful in a career in Insurance Broking.

The programme will be tailored to the job role you are interested in and could include Client Service, Sales, Broking, Claims, Operations, Finance, IT, HR, Marketing or Compliance which means you will develop core skills as well as role-specific competencies through your bespoke route map

Verlingue Apprenticeship Programme

Assistant Client Adviser End point assessment

Client Adviser End point assessment

Senior Client Adviser End point assessment

The Chartered Insurance Institute (CII)

Level of qualifications

Certificate in Insurance
Cert CII
3 modules of multiplechoice online exams

Diploma in Insurance
Dip CII

4 modules of multiple-

4 modules of multiplechoice online exams and written assignments

Advanced Diploma in Insurance ACII 5 modules of course work assignments

National Apprenticeship

Corresponding Standard

Insurance Practitioner End point assessment

Insurance Professional End point assessment

Senior Insurance Professional End point assessment



Verlingue Career Opportunities

Because we deal with many different types of insurance as well as employee benefits, career development prospects at Veringue are abundant. Gaining the appropriate qualifications as you work, can also lead to further career progression opportunities.

It does take time to work up to a senior position, but, once you get there, the benefits can be plentiful! Because there are so many different career/role routes within our business, as well as opportunities to train on the job, it's no wonder that so many people are choosing to join the Verlingue family.

Client Service

Sales & Marketing

Broking

Claims

Finance

Operations

IT

HR

Compliance



Don't just take our word for it, here is what our current and previous apprentices say....



I was part of the 2021 Apprentice intake. Taking on this role is the best decision I ever made. People think insurance is boring, but it really isn't. I originally joined the Broking team and was given the opportunity to move across to a client facing role to assist me in the career path I wanted to take.

I've recently been promoted further, to out Multinational team, which opens a whole new world of additional opportunities for me

Sam Cunningham , Multinational Client Executive – Commercial



Having joined Verlingue in 2018 as an Apprentice, I worked in different parts of the business and finally settled in the Corporate team in the Redhill office, where I have progressed to a Client Adviser and am now specialising in the Media sector, an industry I have a personal interest in.

Sophie Hudson, Client Adviser - Corporate



I joined Verlingue in September 2024 as an apprentice, this was the first time they had brought in a large cohort of apprentices and I couldn't have felt more at home.

Everyone was really welcoming and gave us support where needed, but also allowed us to be independent with our own learning.

The continued help from my team has helped me to settle in seamlessly and I really feel like a part of the Verlingue family.

Max Chacksfield, Assistant Client Adviser - Trade Credit



I joined Verlingue in the Operations Division in August 2023 as an Assistant Business Analyst in Redhill. The company have supported my desire to live in Manchester by allowing me to relocate there. I am learning a wide range of new skills and the support I am getting is superb. Since relocating to Manchester I was given the opportunity to move into a client facing role on the Commercial team where I'm enjoying learning new skills to support my role every day.

James Thorne, Assistant Client Adviser - Commercial



I joined Verlingue in late 2023 - as an Apprentice within the Trade Credit team, my knowledge is growing on a weekly basis, and I am learning all the time.

I couldn't ask for more support than I am getting through my team, and in particular Lisa my line manager.

Rachel Howes, Assistant Client Adviser - Trade Credit

VERLINGUE

What opportunities are available...

We are looking for 8 apprentices to join our business in 2025, we have vacancies in Insurance Broking, Employee Benefits, Operations & Finance.

These roles would be situated in our **Manchester** and **Redhill** offices.

Contact us today!

To find out more, please contact our Senior Learning & Development Adviser, Grace Hoyles <u>Grace.hoyles@Verlingue.com</u> or our HR team <u>HR@Verlingue.com</u>

Alternatively, please call our HR team on 0208 290 6900.





Protecting today. Imagining tomorrow

Our clients see us as their risk management and employee protection experts, working together to drive value creation and enhance performance.

With offices in France, the UK, Switzerland and Portugal, and through our partners in over 100 countries, we work with our customers, over the long term and at all times, to gain a better understanding of them and anticipate new risks in order to design and manage tailor-made insurance solutions with them.

www.verlingue.co.uk

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